

## Jessa Wholesale Contract

Our award-winning spa and skincare line has successfully treated thousands of clients. Jessa products contain medically active ingredients in the right percentages to deliver beautiful lasting results. Our vision for healthy skin is rooted in these intentions: Love · Gratitude · Light · Oneness · Joy · Consciousness · Health. Jessa is made with mostly certified organic ingredients, completely free of harmful chemicals, GMOs, and does not test on animals. It is also vegan, free of soy and gluten.

### **Wholesale Exclusivity:**

*When choosing wholesale accounts, Jessa Skincare is an exclusive company accepting a limited amount of spas, stores and retailers in each city. We want to ensure that our spas have something exclusive creating return sales and customers long term.*

*Online Sales: We treat online stores as a separate type of business; online sales must be approved in writing separately before products can be placed online, your account can be suspended or closed at any time if unauthorized online sales are found without signing a contract. We are a professional spa only line and would like to prevent our products from being sold by unauthorized retailers. You must be a licensed professional or establishment to be approved.*

### **Additionally Insured:**

*If you are a large distributor/retailer and wish to be added as an additionally insured please submit your request for approval. We will not provide full insurance for you, you will always need to have your own liability policy in place. Most small retailers and spas will not be added to our policy. If you are approved as an additionally insured you will be charged a yearly fee based on the policy increase due to your addition. Usually \$200 per year large sales volumes could change this.*

### **Minimum Orders:**

*There are NO minimum orders. Lead time for a typical order is 5-10 business days, we are open Tues-Sat 10a-2p for shipping. Large orders of \$8000+ will need to setup special orders for fast shipping times. We make our product in small batches we like to make our products fresh when ordered.*

*If you begin to order in larger quantities: (minimum 200 of one type & size of product)*

- 1000 products or more you will receive an additional 5% off
- 2000 products or more you will receive an additional 10% off
- Other bulk discounts will be listed for each product.

### **Product Samples:**

*Samples are available to those who wish to try out our products before opening a wholesale account. After we have received a copy of your resale license and professional license emailed or mailed to: [info@jessaskin.com](mailto:info@jessaskin.com) or 503 D Street #1, San Rafael, CA 94901. You may purchase one sample of each product at wholesale cost for a one time order, see 1/4oz sized wholesale pricing. Retail/Customer samples will be purchased at wholesale price with a minimum of 3 of each type of product.*

### **Retail Testers:**

When you purchase eight (8) of the same product available in the mid-size only; you will receive one (1) tester at 15% off of wholesale price. \*Testers are NOT for resale, they must be used as testers. NOT available for sample/travel sizes or large/professional sizes

**Mid-Size Testers ONLY: Cleansers: 6oz, Soaps: bar, Toners: 6oz, Serums: 1oz, Creams: 1oz, Scrubs: 4oz, Masks: 1oz, Shampoo/Body Wash & Conditioner: 6oz, Body lotion: 6oz, Body creams: 4oz, Airbrush Tan 8oz (call for more info)**

### **Payment Terms:**

All orders must be prepaid by credit card. We accept Visa, MasterCard, Discover, AMEX and Paypal (for paypal add an additional 3% charge). Your payment will be processed before your order is packed. Shipping will be charged before your order is shipped. There maybe two separate charges, 1 for product and 1 for shipping.

### **Shipping:**

Orders are shipped via UPS or USPS. Orders will be shipped from San Rafael, CA For large orders of \$5000+ call in your order or send an order form, after your order is packed, we will be able to determine the weight of your order and give you a good idea how much shipping charges will be. Shipping charges are based on actual cost of your order.

### **Shipping Restrictions:**

Some of our products are sensitive to heat and could require special shipping in order to ensure that they arrive intact. Shipping from May 1<sup>st</sup> to September 31<sup>st</sup> may require special shipping. Please be advised that if you are experiencing hot weather outside of the above mentioned dates, it is your responsibility to inform Jessa Skin LLC.

### **Refused Shipments:**

Refused shipments are subject to a 25% restocking fee. You will be responsible for shipping costs incurred by Jessa Skin LLC.

### **Order Turnaround Times:**

Our order turnaround times are usually 7-10 days or less, depending on the size and content of your order. Please remember large orders of \$8000 or more may require an additional 4 weeks to produce, once we are familiar with your needs we can stay stocked for quick shipping. We do not keep large quantities of our product in the warehouse because it has a one-three year shelf life. We want each shipment to be fresh. Please be aware that as we get closer to the holidays (especially Christmas), lead time may increase due to the volume of orders we receive.

### **Backorders:**

Backordered shipments will be shipped as soon as they are available, you will be responsible for the additional shipping or to notify us that you want your order held to combine shipping.

### **Damage Claims:**

- We go to great lengths to ensure that your order arrives intact! If for some reason your order is damaged in transit, please report it to us within 7 days of the date you receive the merchandise. If you receive product with damage in excess of 10% of your order, you will be required to return the product to Jessa Skin LLC. Please phone, fax or email us to report such breakage.
- We will issue a credit to your account only for merchandise that has been reported, insured, returned and received by Jessa Skin LLC.

- *We do not accept returns based on anything other than damage or pre-mature product expiration claims, re-called batches.*

**Internet Sales:**

- *No Jessa Skin LLC products can be sold on any website for less than retail prices quoted on the Jessa Skincare LLC website.*
- *No Jessa Skin LLC products can be re-sold to other wholesalers for the purpose of selling retail.*
- *No Jessa Skin LLC products can be re-sold to wholesale or discount outlets, either online or otherwise.*

**Private Label:**

*All items purchased from Jessa Skin LLC under the protection and trademark of Jessa Skin, LLC and must display the Jessa Name. Under no circumstances may you sell Jessa products under any other name, or reproduce products under this trademark.*

**Product Quality:**

*We stand behind the quality of every one of our products. Because our products are Natural, Organic, Handmade, variations in color, shape and finish are to be expected. Our products are made in small batches to ensure freshness and quality.*

***Placing a Wholesale Order with Jessa Skin, LLC indicates that you have read, understand and accept the conditions outlined in this Wholesale Policy.***

*~ Jessa Roberts, Founder Jessa Skin LLC*